

Sales Support Engineer

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Company: Freudenberg

Location: İstanbul

Category: other-general

Empowering people, creating technology.

Responsibilities:

Provides technical expertise to the sales team and customers during the sales process

Provides technical input into bid proposals, projects and technical documents within the sales process and identifies additional sales opportunities with existing customers

Installs and demonstrates the organization's products at customer sites

Collaborates with sales teams to develop and recommend products and services to meet customers' requirements

Maintains up-to-date and comprehensive knowledge of the organization's and competitors' products and/or services

Has advanced and specialized expertise, typically developed through a combination of job-related training and considerable work experience

Proposes improvements to processes

May act as a lead, coordinating and facilitating the work of others but is not a supervisor

Works autonomously within established procedures and practices

Spends a majority of working time performing the same work processes and activities as employees on team

Performs a variety of complex tasks and/or may lead a team in the performance of a variety of tasks that are often routine

Solves complex problems of a recurring nature

Qualifications:

Has skills developed through formal training or work experience

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