

Turkey Jobs Expertini®

Sales Trainer/Coach - Real Estate

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Company: MIRA- Search

Location: Turkey

Category: other-general

is an esteemed institution within , committed to providing specialized training for aspiring real estate brokers. Our mission is to transform beginners into proficient market professionals, equipped with the knowledge and tools essential for success in the dynamic real estate industry.

Mira Academy is seeking **experienced Sales Trainer/Coach** with **expertise in real estate** specifically with a background in handling high-value transactions. The selected candidate will conduct face-to-face intensive courses on a project basis, contributing as one of the speakers within the program.

Key responsibilities:

Course Delivery: Conduct engaging and informative training sessions for real estate professionals, focusing on enhancing their sales skills, market knowledge, and overall competence.

Content Development: Collaborate with the Mira Academy team to develop relevant and effective training materials tailored to the needs of the real estate market in Dubai.

Industry Insights: Share personal experiences and industry insights to provide practical knowledge to course participants.

Evaluation: Implement assessment strategies to gauge the effectiveness of training

programs and adjust content as needed.

Requirements

Proven experience in selling real estate, particularly in handling high-value transactions in the Turkish market.

Strong communication skills in English and/or Russian, with the ability to conduct interactive and engaging sessions.

Previous experience as a sales trainer or coach is highly desirable.

In-depth knowledge of the real estate market in the UAE will be an advantage.

Conditions:

Project Employment for 1 week in Dubai.

Remuneration - negotiable.

Airfare and accommodation - covered by us.

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