

SAP O2C / P2P Business Solution Architect

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Company: Epam

Location: Turkey

Category: other-general

Description

We are looking for an **SAP O2C / P2P Business Solution Architect** to become a part of our tight-knit EPAM team and engage in technology-driven activities. As an SAP Business Solution Architect, you will be granted a fascinating opportunity to work in a leading software engineering and IT consulting company. If you want to gain vast professional experience and enrich your knowledge welcome on board.

What Youll Do

Run SAP pre-sale and implementation project governance and delivery, including business requirements adjustment and development, fit-gap analysis, process and organizational change, troubleshooting, and root cause analysis

Support assessment of current customer solutions and potential areas of opportunity for SAP solution implementation

Support adjustment and development of Order-to-Cash (O2C)/ Procure-to-Pay (P2P) functional requirements and identification of related IT and business enablers from the initial point of view around customer initiatives to the final blueprint as a base for SAP implementation

Support account planning activities to build the customer vision based on the solution scope

Drive architecture governance and methodologies to ensure consistency, communication, and cooperation across the O2C/P2P & SCM domain of architecture

Partake in the customer engagement lifecycle, and act as an integral member of the account

engagement team

Define and integrate business, data, application, and the technical O2C architecture domain

Lead/support the target architecture & customer roadmap development and maintain alignment with SAP solutions

Proactively introduce innovation topics to solve specific customer needs

Build personal customer relationships and support EPAM sales team in detailed customer (solution) discovery discussions

Stay up to date about O2C/P2P improvement trends and the actual SAP portfolio of related solutions to formulate a customer roadmap

Estimate work efforts associated with the O2C/P2P process and related organizational design improvement, SAP technical configuration and development

What You Have

Ability to identify O2C/P2P-related business opportunities and solution gaps, as well as develop gap closure options

Capability to present SAP features and innovations filtered and focused on potential customer needs related to the O2C/P2P domain

Experience in O2C/P2P business architecture development with knowledge of related business processes, SAP solutions, and delivery methodology

Understanding of SAP S/4HANA (SCM) functionality

High-level understanding of sales forecasting and demand planning, sales & operations planning, strategic sourcing, and distribution strategies

Ability to align and effectively communicate with customer IT and business organizations

Researching Skills

Nice to have

High-level understanding of several SAP products capabilities, functionality, and technologies: SAP S/4HANA (SCM), SAP CAR, CARABs, C4C, Order Management Foundation, BTP, EWM,

TM, SAP IBP, ARIBA, BTP

High-level understanding of SFA and CRM-related processes (if you are focused on O2C)

High-level understanding of 4P framework, pricing strategies, CVP and CEE creation approaches, Lean methodology (if you are focused on O2C)

High-level understanding of overhead and inventory reduction approaches (if you are focused on P2P)

Knowledge of sales process cycle, account, and go-to-market planning in IT service sales

Expertise in frameworks: PMP, SAP Architectural and Design Thinking, TOGAF

We Offer

Build a global career with international projects and clients

Stay ahead in your career by working with diverse and cutting-edge technologies

Remote & flexible working schedule

Competitive compensation in USD, regular assessments, and salary reviews

Private Health Insurance: Unlimited usage with 80% coverage

Meal Allowance

Extensive Annual Leave Policy including extra workday-annual leaves granted for the first year

Referral program: cash bonus for each successful recommendation

Relocation opportunities within our offices in 50+ countries

Amazing learning and development opportunities: Hard & soft skills internal training courses, mentoring programs, and free access to over 2, in-house courses and over 18, on LinkedIn learning

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