

Turkey Jobs Expertini®

Solution Architect (Hybrid)

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Company: Insider

Location: İstanbul

Category: other-general

Before jumping in on all the information about the role and what you can bring to the table, let us introduce ourselves real quick. **About us**Hi there! We are Insider, a B2B SaaS company that drives growth for its clients around the world. How are we achieving this? We are connecting data across channels, predicting future behavior with AI, and individualizing experiences from a single platform with the fastest time to value. We announced that we unlocked our unicorn status after our Series D round. We are backed by top-notch investors including Sequoia Capital, QIA, Riverwood, Endeavor Catalyst and trusted by 1000+ brands from high-growth startups to the most prestigious Fortune 500 companies such as Singapore Airlines, Virgin, Nestle, Nissan, Samsung, Lenovo, Puma, MediaMarkt, IKEA, Allianz, Santander, Dominos, Avon, CNN, and the list goes on. We are the #1 Leader everywhere! We are recognized as a leader in The Forrester Wave™ for Cross-Channel Campaign Management in Q3, 2021. We are also named a leader in 2021 Gartner® Magic Quadrant™ for Personalization Engines. But wait, there is more. For 21 quarters in a row, we've been ranked as a leader in G2 Mobile Marketing, Personalization, Customer Data Platform, and Customer Journey Analytics Grids. We are also proud to become one of the very few female-led B2B SaaS unicorns in the world. Behind all these achievements, there is an exceptionally talented and passionate team across 28 countries that moves fast and agile, creates cutting-edge products, and focuses on making an impact. If you want to join us in this journey, just keep reading. Proactively engages with and reaches out to customer technical decision makers and influencers. Utilizes information on customer business, industry, needs, competitive landscape and key priorities to support customer's digital transformation. Run

data workshops to build plans for implementing solutions which align to customer business goals and technical environments. Drives pilots, proof of concept (POC), and value (, optimizing solutions and costs) and moves the customer forward from pilots to productive deployments by rooting pilots in business impact. Troubleshoots technical issues reported by customers during the implementation and ongoing campaign deployment process and provide solutions. Identifies, escalates, and works to resolve technical blockers (, changing configurations, sample coding) to accelerate architecture implementations, and routes non-technical issues for removal by appropriate party. Proactively engages product and support teams (, engineering) to remediate blockers by conveying impact. Leverage best practices to guide customer strategy and future growth for Insider by cultivating customer affinity with Insider solutions that drive impact for the customer.

Day in and day out a Solution Architect in Insider;

Bachelor's Degree in Computer Science or related field

Minimum 5 years of experience in consultative/complex technical deployment projects, architecture, design, implementation, and/or support of highly distributed applications.

Proven track record of building deep technical relationships with senior IT executives in large or highly strategic accounts.

Outstanding verbal and written communication skills, with the ability to orchestrate, lead, and influence virtual teams, ensuring successful implementation of customer projects.

Extensive technical experience with cloud and hybrid infrastructures, architecture designs, migrations, and technology management.

Familiarity, awareness, or strong working knowledge of development methodologies and technologies in one or more of the following: JavaScript, jQuery, HTML, CSS; REST, XML, Database Technologies.

You have strong product command and technical domain knowledge of one or more of the following: SaaS, Marketing, Mobile Applications, APIs or Programming.

We want you to join us while we are taking a step into the future if you;

have a Bachelor's Degree in the related discipline of the technology industry

have 3+ years of experience in a Solution Architect related role,

have the familiarity, awareness, or strong working knowledge of development methodologies and technologies in one or more than of the following: **JavaScript, jQuery, HTML, CSS; REST, XML, Database Technologies,**

are familiar / have experience with **tagging and implementation,**

are familiar with **Agile development methodologies, such as Scrum,**

have a **API-level knowledge of third-party applications**(a plus),

have comprehension or experience in **a wide range of computer operating systems and software with emphasis on installation, troubleshooting, upgrading, integration, and client/server operations.**

have the proven ability to adapt to new technologies and learn quickly,

have demonstrated presentation skills, including confidence and comfort over the phone and in front of audiences both small and large,

have a professional demeanor and the ability to collaborate,

have excellent, advanced written and verbal communication skills,

have strong conflict resolution and negotiation skills,

have a sense of urgency in driving closure around escalations and open technical issues,

have strong personal organization skills, as well as prioritization and time management skills,

are able to manage multiple, complex, high-priority tasks and situations across multiple accounts,

have excellent problem-solving skills, with a demonstrated ability to identify issues, solve them quickly and thoroughly, using peers and internal resources as applicable,

While we are conquering the world, we are offering you;

a chance to work in an **international, diverse, and inclusive environment,**

“Tech Talks”with famous and groundbreaking people from the software world,

to be part of an industry that's **shaping the future of customer experiences.**

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