

Turkey Jobs Expertini®

Solution Manager

[Apply Now](#)

Company: Huawei Telekomünikasyon Dış Ticaret Ltd

Location: İstanbul

Category: other-general

Introduction of new Huawei Storage solutions e.g. SAN, NAS, Object, Backup Storage Solutions in the market.

Develop new solution propositions, Drive solution propositions for different customers & develop new techno commercial models.

Develop and own TCO, business benefits, business case for solutions proposition.

Provide technical & business analysis about competitors, to make Huawei products & solutions more competitive in market.

Provide pre-sales technical support to Huawei's Channel Partners and strategic customers.

Conduct technical meetings with customers and partners to highlight Huawei solutions.

Perform design work for partners.

Conduct technical pilots and competitive reviews.

Hold on-going education sessions with our Partners.

Requirements

More than 5 years experience in Block, NAS , Object storage, backup technologies or SAN solutions as technical sales.

Finance Industry knowledge would be an asset.

Storage architectural knowledge on Block Storage, Object , NAS and Backup.

Capability to convert customer business requirements into a technical solution.

Capability to front-end to customer, with strong negotiation & consulting skills.

Effective interpersonal skills, rich experience in project bidding are welcome to apply.

Capability to work in an international environment, adaptability and flexibility to changes in a

fast-growing organization.

Fluent English.

[Apply Now](#)

Cross References and Citations:

1. [Solution Manager Iexpertini Jobs İstanbul Iexpertini ↗](#)
2. [Solution Manager InstallationjobsJobs İstanbul Installationjobs↗](#)
3. [Solution Manager Neurologistjobs Jobs İstanbul Neurologistjobs ↗](#)
4. [Solution Manager WeldingjobsJobs İstanbul Weldingjobs ↗](#)
5. [Solution Manager Educareer Jobs İstanbul Educareer ↗](#)
6. [Solution Manager Bangladeshjobs Jobs İstanbul Bangladeshjobs ↗](#)
7. [Solution Manager Developerjobs Jobs İstanbul Developerjobs ↗](#)
8. [Solution Manager SalesjobsnearmeJobs İstanbul Salesjobsnearme↗](#)
9. [Solution Manager Projectmanagementjobs Jobs İstanbul Projectmanagementjobs ↗](#)
10. [Solution ManagerContentwriterjobs Jobs İstanbul Contentwriterjobs ↗](#)
11. [Solution ManagerMadinahjobsJobs İstanbul Madinahjobs↗](#)
12. [Solution ManagerHondurasjobs Jobs İstanbul Hondurasjobs ↗](#)
13. [Solution ManagerShanghaijobs Jobs İstanbul Shanghaijobs ↗](#)
14. [Solution ManagerFinlandjobs Jobs İstanbul Finlandjobs ↗](#)
15. [Solution ManagerStatisticsjobs Jobs İstanbul Statisticsjobs ↗](#)
16. [Solution ManagerAustinjobsJobs İstanbul Austinjobs↗](#)
17. [Solution ManagerPsychiatristjobsnearmeJobs İstanbul Psychiatristjobsnearme↗](#)
18. [Solution ManagerPlumberjobsJobs İstanbul Plumberjobs↗](#)
19. [Solution manager Jobs İstanbul ↗](#)
20. [AMP Version of Solution manager ↗](#)
21. [Solution manager İstanbul Jobs ↗](#)
22. [Solution manager Jobsİstanbul ↗](#)
23. [Solution manager Job Search ↗](#)
24. [Solution manager Search ↗](#)

25. Solution manager Find Jobs ↗

Source: <https://tr.expertini.com/jobs/job/solution-manager-istanbul-huawei-telekomunikas-53e053c13c/>

Generated on: 2024-05-01 by Expertini.Com