

Turkey Jobs Expertini®

Supply Chain BP-Marketplace

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Company: Vodafone

Location: Istanbul

Category: other-general

Your dream job does exist.

Discover it at Vodafone!

We are looking for a **Supply Chain Business Partner - Marketplace.**

First things first: Our Brand.

Here are the key behaviours that help us bring our Spirit and Purpose to life:

- Earn customer loyalty: Small things do matter.
- Experiment, learn fast: Just take the chance.
- Create the future: That's possible.
- Get it done, together: It's up to each of us to make it happen.

Here, everyone can feel free to be themselves and express their ideas.

We are proud to have the most flexible #hybrid way of working in Turkey.

Together with your team, you can decide which days to come to the office depending on your work requirements.

Another favorite: Meeting-free afternoons! Every Friday, arrival of the noon means we can start to take it easy: spend time working on our personal development or catching up with our team. We call this #CumaKafası (Friday mood :)).

And yes we are Agile! The world is constantly changing. And we cannot afford not to!

Our journey began by simplifying our organizational model and transforming into a more agile structure that now we use extensively, especially in our development processes.

Why is this role really critical to us?

Responsible for driving execution of key projects and procurement of Commercial & Services categories, like Marketplace. The role requires excellent communication skills in order to manage critical vendors and partners. Also requires business partnering in all levels of management including Head, Senior Management and C-level.

Expertise in commercial and marketing related categories and business partnering and manage the procurement activities in line with technical specifications, from foreign and local markets, managing the planned budget by analysing the necessity of items/services required, working with internal stakeholders, Vodafone Procurement Company (VPC) based in Luxembourg. Also obtaining highest value add is very critical for this category.

How will you spend your time at Vodafone?

- Accountable for management of mainly procurement processes of related Commercial & Services needs based on Business Unit requirements.
- Work as part of the team to execute global category procurement strategies including innovative commercial modelling.
- Drive change management, leveraging support functions to add value to the end to end supply chain process.
- Management of multiple business requirements through to a speedy resolution whilst delivering optimal business results & ensuring compliance to policy.
- Seek for best practices in procurement of related area and Business Partnering.
- Leads and owns Local relationship with VPC & Global Key Category Suppliers.
- Analyse internal costs, and work closely with financial decision support team.
- Initiate and manage cost reduction activities and projects with an overall vision and cross functional communication on Marketing and Commercial area.
- Perform benchmarking activities using internal and external data with local and global studies.
- Manage tendering process (RFI/RFP/RFQ) in line with Vodafone commercial principles and VPC strategies.
- Support the stakeholders with recommendations on supplier selection, definition of the appropriate commercial framework, and sourcing approach for related categories.
- Conduct commercial negotiations to ensure premium level in terms of pricing, quality, max. customer satisfaction.
- Execute PO management in the VF ERP systems. Track order status and manage

claims.

- Accountable for delivering SCM KPIs (incl saving targets, etc).
- Manage and analyse yearly budget under responsible categories, provide support on budget preparation and regular review.
- Initiate contract drafting activities before RFQ phase, working with Legal Team for local contracts and Vodafone Procurement Agreement's (VPA) for global contracts.
- Manage the communication regarding to the VPA contracts between internal stakeholders, VFTR legal team, finance team and behave as a single point of contact to VPC.
- Negotiate as a single point of contact in contractual negotiations with suppliers in local area.
- Support VPC in contractual negotiations with Supplier.

You are just the person we've been looking for, if you have:

- Min 5 years experience and engineering graduates are preferable.
- Advanced English in writing, speaking and listening.
- Prioritise and pro-actively manage not only personal but also team workload with required supervise and in an effective way of working
- Leverage Category intelligence to improve Vodafone's commercial position and become the recognised expert within Vodafone
- Develop an effective way of working by having an overall SCM vision and strategies.
- Build positive working relationships inside and outside the department, locally and globally.

Get to know us

If you want to know more about us and what we do, then visit our website:

Instagram:

Youtube:

This role has a #Hybrid working model

Wait for it: Our benefits!

We like to keep them flexible:

- Vflexy: Flexible Benefits Program
- Hybrid working kit
- Ergonomic kit allowance
- Digital meal voucher
- Flexible transportation allowance.
- Employee assistance hotline & counselling

- Comprehensive and flexible private health insurance
- Discounted price deals for wide range of products & services

Plus, plenty more to enjoy!

#LI-Hybrid

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