

Turkey Jobs Expertini®

Systems Engineer - Ankara

[Apply Now](#)

Company: Fortinet

Location: Ankara

Category: other-general

Systems Engineer

Location: Turkey - Ankara

Our Team

The Fortinet Systems Engineering team is a group of technically skilled and commercially astute professionals, who are passionate about solving our customer's challenges through the delivery of industry leading Cybersecurity solutions.

With us you will

Lead all technical aspects of a sales cycle with the customer, from the initial RFIs, through to RFPs & RFQs when required. This includes the project management and active participation in POCs in partnership with the relevant teams both internally and within the customer and/or commercial partner.

Have the ability to listen and to understand the technical requirements of the customer, reading between the lines to build a solution which outperforms the competitor offering.

Be the primary technical point of contact for the customer(s) and partners in close collaboration with your sales partner.

Continuously strive to improve knowledge around the Fortinet products and solutions, along with maintaining a deep understanding of the competitive landscape and Fortinet's ability to provide long lasting protection against the ever-evolving threats.

Have a strong ability to position Fortinet solutions to the customer, whether this be remotely or in person. This requires strong communication skills and the ability to confidently present through whiteboarding, technical white papers, technical plans or

customer discussions.

Manage your time effectively when working on multiple deals simultaneously, ensuring a positive customer experience is maintained.

Maintain accurate activity, contact, and account technical information of all customers and prospects in our CRM (Salesforce).

Apply if you

Have a high aptitude for security technology in network, endpoint and application areas. The CISSP accreditation would also be beneficial.

Are currently or have previously worked in a pre-sales engineer role, managing end to end technical aspects of deals, through to technical closure.

Can demonstrate your problem solving skills and how this has impacted key wins within your current organisation.

Understand and can demonstrate your ability to build and maintain customer relationships, including your ability to effectively communicate technically to a range of both external and internal stakeholders.

Have a strong understanding **NGFW**, advanced routing, **SD-WAN**, **devops** / automation tools, public / private cloud, **ATP**, **NOC/SOC**, **WAF**, **SEG**, **XDR**, **NAC**, **LAN/WLAN** are looking for a candidate who is an expert in at least two of above areas.

What you can expect from us

Excellent training and development opportunities, providing you with all the tools you need to be successful.

An open working environment, sharing knowledge and information collaboratively and transparently, with respect to everyone's thoughts and opinions.

The opportunity to be part of an innovative, collaborative and winning team.

A competitive salary and incentive compensation package, including stock awards, health and welfare benefits.

[Apply Now](#)

Cross References and Citations:

1. **Systems Engineer - Ankara NgojobsJobs AnkaraNgojobs** ↗
2. **Systems Engineer - Ankara Industryjobsearch Jobs AnkaraIndustryjobsearch** ↗
3. **Systems Engineer - Ankara Vietnamjobs Jobs AnkaraVietnamjobs** ↗
4. **Systems Engineer - Ankara Ukrainejobs Jobs AnkaraUkrainejobs** ↗
5. **Systems Engineer - Ankara Wowjobs Jobs AnkaraWowjobs** ↗
6. **Systems Engineer - Ankara Czechiajobs Jobs AnkaraCzechiajobs** ↗
7. **Systems Engineer - Ankara Tunisiajobs Jobs AnkaraTunisiajobs** ↗
8. **Systems Engineer - Ankara Veterinaryjobs Jobs AnkaraVeterinaryjobs** ↗
9. **Systems Engineer - Ankara Directorjobs Jobs AnkaraDirectorjobs** ↗
10. **Systems Engineer - Ankara Findsalesjobs Jobs AnkaraFindsalesjobs** ↗
11. **Systems Engineer - Ankara Dataanalyticsjobs Jobs AnkaraDataanalyticsjobs** ↗
12. **Systems Engineer - Ankara Journalistjobs Jobs AnkaraJournalistjobs** ↗
13. **Systems Engineer - Ankara Biomedicaljobs Jobs AnkaraBiomedicaljobs** ↗
14. **Systems Engineer - Ankara TollywoodjobsJobs AnkaraTollywoodjobs** ↗
15. **Systems Engineer - Ankara Insurancejobs Jobs AnkaraInsurancejobs** ↗
16. **Systems Engineer - Ankara RepairjobsJobs AnkaraRepairjobs** ↗
17. **Systems Engineer - Ankara Directorjobs Jobs AnkaraDirectorjobs** ↗
18. **Systems Engineer - Ankara SalesjobsnearmeJobs AnkaraSalesjobsnearme** ↗
19. **Systems engineer - ankara Jobs Ankara** ↗
20. **AMP Version of Systems engineer - ankara** ↗
21. **Systems engineer - ankara Ankara Jobs** ↗
22. **Systems engineer - ankara JobsAnkara** ↗
23. **Systems engineer - ankara Job Search** ↗
24. **Systems engineer - ankara Search** ↗
25. **Systems engineer - ankara Find Jobs** ↗

Source: <https://tr.expertini.com/jobs/job/systems-engineer-ankara-ankara-fortinet-fd35b09ae5/>