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Technical Sales Specialist (f/m/d)

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Company: Freudenberg

Location: Kapaklı Belediyesi

Category: other-general

Empowering people, creating technology.

Responsibilities:

Consulting, support and development of customers in the defined territory

Technically focused expert advice to manufacturers (OEM) and plant operators

Responsibility for sales from quotation to conclusion of sale

Project development (long-term and sustainable project support of customers)

Systematic and conscientious development of new business relationships through active acquisition of new customers

Qualifications:

Graduated in engineering (preferably; Mechanical, Chemistry, Metallurgical Materials)

Min. 1 or 2 years of experience in the technical field is a must

Experience in the sale of consulting-intensive products is an advantage

Sales-oriented attitude, open-mindedness and fun in selling

High level of commitment with hands-on approach, resilience and negotiation skills

Very good communication skills in English

Located in Ankara region or willing to reside

No travel restrictions

For male candidates, completed military service

Having driving license

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