

# Turkey Jobs Expertini®

## Telephone Sales Representative (Russian speaking, remotely)

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Company: Crimson Education

Location: İstanbul

Category: other-general

Want to revolutionize the future of education and do meaningful work that transforms future generations' lives?

Crimson Education is a Series C, global EdTech startup founded in 2013 with the idea that through personalized education and technology, we can transform students into the world leaders of tomorrow. We're now in 28 markets and have an ambitious team of 700 that's rapidly expanding across the globe. Our tech platform connects 3000 tutors/mentors to students aiming to achieve admission and scholarships to top universities or their dream career pathway.

**To support recruitment of new students in the CIS region, we have a role of Telephone Sales Representative (Russian speaking).**

This is a full-time, remote position.

**What are the main responsibilities for this role?**

- Contact incoming leads within 24 hours via telephone to consult them about Crimson's products
- Qualify the leads in line with sales processes and hand them over to the sales team.

- Update lead records in the CRM system on a daily basis.
- Continuously improve sales techniques, processes and enhance industry knowledge.
- Collate weekly reports in an accurate and concise manner
- Carry out other duties to support the sales & marketing teams.

### **What skills and experience are required?**

- Bachelor's degree: completed or in progress
- Work experience in telephone sales or telemarketing from 1 year
- Native speaker of Russian language, advanced command of English.
- Advanced PC user: Excel/Google Sheets, CRM systems, email.
- Outstanding communication skills, flexible mind-set, persistence, well organized, result-oriented, attentive to details, stress resistant.
- Previous work experience in the education industry is advantageous.

### **Why work for Crimson?**

Rapidly growing start up, with a flexible working environment where you will be empowered to structure how you work

Limitless development and exposure - our internal promotions/role changes made up 33% of all recruitment last year

\$1000 individual training budget per year, we love to 'Level Up' (it's one of our core values)!

Psychologist on staff

Insightful fireside chats and workshops to help support our high performing and ambitious team

Radical Candor is a feedback approach we live by

We're a global player with 28 markets (and growing) across the globe.

If you're passionate about growing in a fast-paced, collaborative environment, and want to work with cutting-edge technology then we'd love to hear from you!

Please keep an eye on your spam / junk email folder for correspondence from Team Tailor.

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